

**Outlook** 

04

# KEY ACTIVITIES IN 1Q2021











#### 1. Gas business

- 1 Jan 2021: NGV retail price for public sector adjusted to equal private sector
- First LNG reloading cargo
- LNG Truck loading

#### **Establishment of**

- Innopolymed Company Limited to operate Life science business
- PTT MEA Ltd. to operate trading business esp. in the Middle East and Asia
- On-I on Solutions Co., Ltd to operate EV Charging station (outside station)

- 1. Acquisition of 20% stake in Oman Block 61
- 2. Gas & Oil Discovery in Malaysia field (SK417 SK405B and SK438)
- 3. First Gas production of Block H Project in Malaysia

**Acquisition** of Vinythai shares at 16.24% through **Delisting Tender Offer** 



1st Trading day on 11 Feb 21

Market Cap.> 200,000 MB IPO at Baht 18 per share



**Investment in Anhui Axxiva New Energy Technology** Co., Ltd. which operate battery manufacturing business

# **SUBSEQUENT EVENTS**

6.66% stake in Lotus Pharmaceutical Company Limited; Listed company in Taiwan 🍅 ptt Acquired



of T-ECOSYS Company Limited ("T-ECOSYS") to operate the industrial digital platform business April Establishment



to operate the entire supply chain of Plant-based protein business 🍐 ptt 💩 NRF **❖** Joint investment



of PTT Public Company Limited's Power Business (+12.73% stake increased) **bptt c** Restructure



Thai Airway International Public Company Limited's land with buildings 🍐 ptt 📽 THAI Purchased





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02

# O1 Activities Highlight

**Key Drivers** 

1Q2021 Performance

04 Outlook

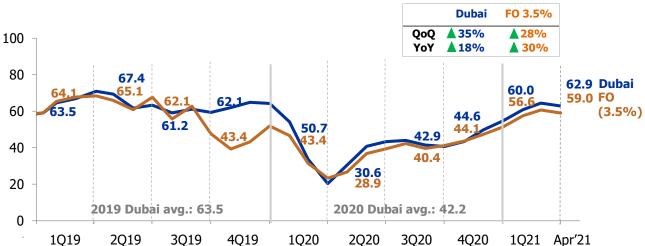
## **Key Business Drivers:**



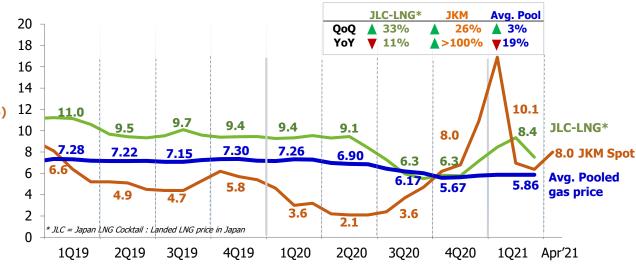
QoQ: Increased in all product prices due to demand recovery and tight supply from OPEC+ while gas pooled price stabilized

YoY: Petroleum and petrochemical prices recovered from good news of vaccines and demand recovery while pooled gas price dropped





## **AVG. Petroleum Prices (\$/bbl)**



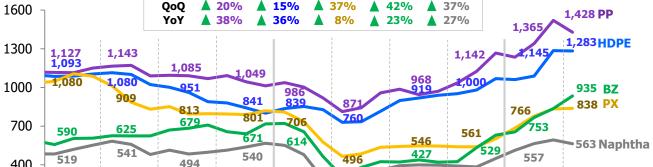
### **Petrochemical Prices (Avg. \$/ton)**

Note: Figures are average & Naphtha (MOP'J)

3Q19

4Q19

1Q19



1Q20

2Q20

Naphtha

397

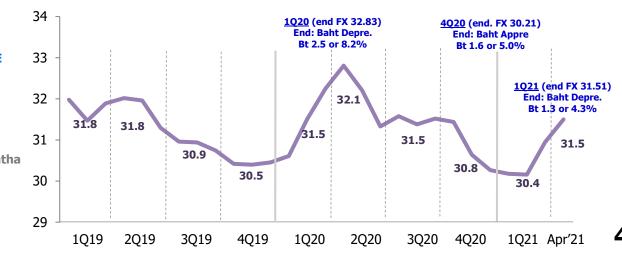
3Q20

408

4Q20

1Q21 Apr'21

### **AVG. FX (THB/USD)**





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# O1 Activities Highlight

02 Key Drivers

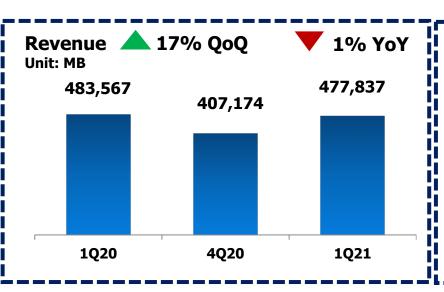
1Q2021 Performance

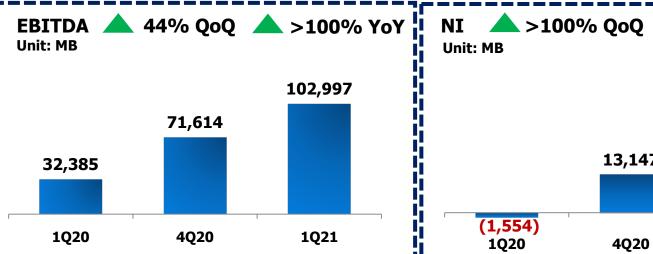
04 Outlook

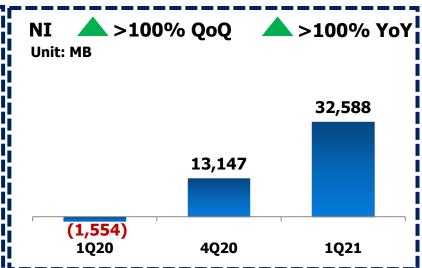
# **PTT Consolidated Performance: 1Q2021**

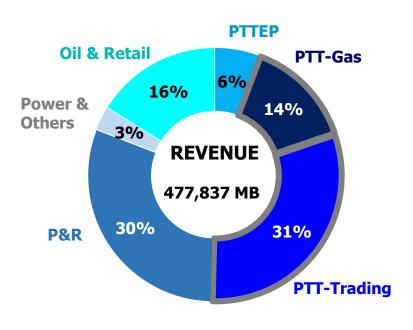


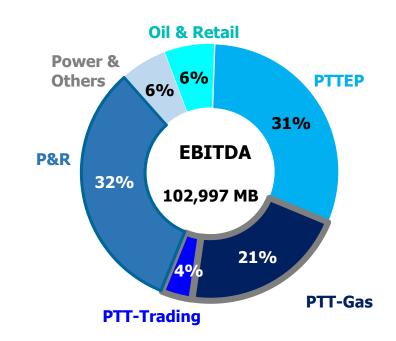
Resilient performance as a result of petroleum & petrochemical demand recovery

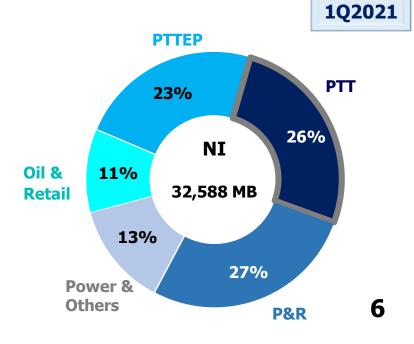










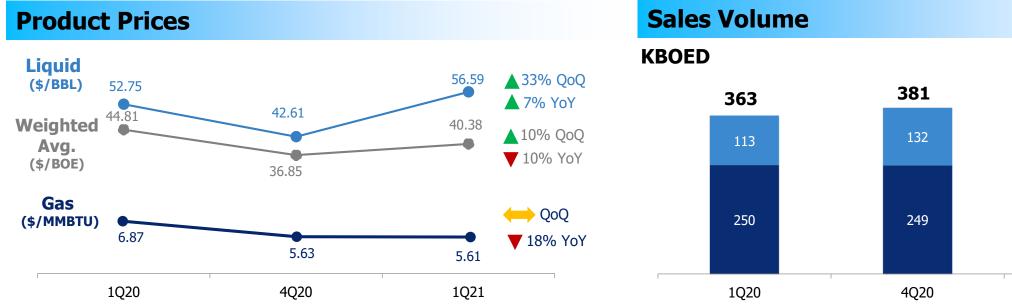


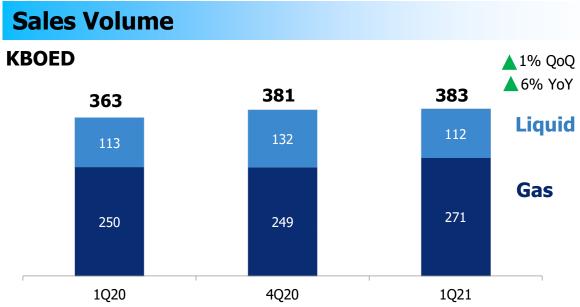
## **E&P Performance**



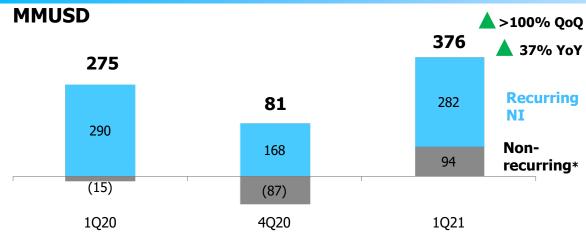
QoQ: Strengthen performance from higher selling prices and lower operating cost

YoY: Increased earning from gain on bargain purchase of Block 61 despite soften recurring NI





# Net Income (100%)



<sup>\*</sup> Includes Gain/(Loss) on FX, Deferred tax from Functional currency, Current Tax from FX Revaluation, Gain/(Loss) from Financial Instruments, Impairment loss on assets and etc.

# QoQ 🖊

- + Recurring NI: improved from higher liquid prices and lower operating cost
- + Non-recurring: mainly from gain on bargain purchase in Oman Block 61 offset with write-off of the exploration project in Brazil

# YoY

- Recurring NI: decreased from gas prices dropped
- + Non-recurring: Recognition of gain from bargain purchase offset with exploration assets write-off and oil price hedging loss

# **PTT EBITDA Breakdown by Business**



Unit: MMTHB

		1Q20	4Q20	1Q21	QoQ YoY
G/	AS	14,433	16,202	21,775	<b>▲</b> 34% <b>▲</b> 51%
	S&M	1,924	2,796	4,775	▲ 71% <b>▲</b> >100%
	ТМ	9,079	8,084	8,120	<b>♦ 0% ▼</b> 11%
	GSP	1,803	2,969	6,220	▲ >100%                 >100%
	NGV	(580)	(159)	(221)	<b>7</b> 39% <b>A</b> 62%
	Others	2,207	2,512	2,881	▲ 15% <b>▲</b> 31%
Tr	ading	907	265	1,138	<b>▲&gt;100% ▲ 25%</b>
ota	ı	15,340	16,467	22,913	<b>▲</b> 39% <b>▲</b> 49%

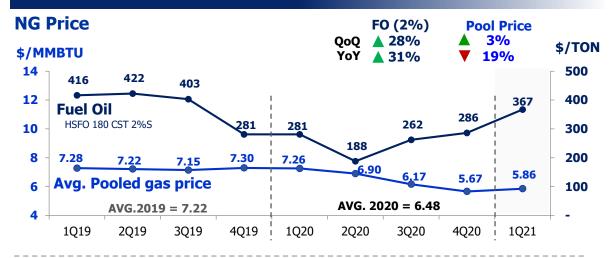
#### **Gas Business**



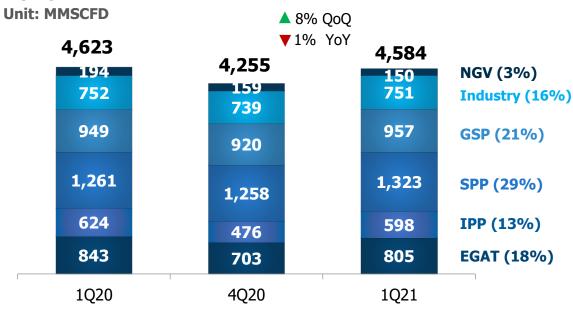
QoQ: NG vol. rose from power plants while pool price started to increase

YoY: Benefit from lower pool gas cost while NG demand still not recovered to normal level before Covid-19 pandemic

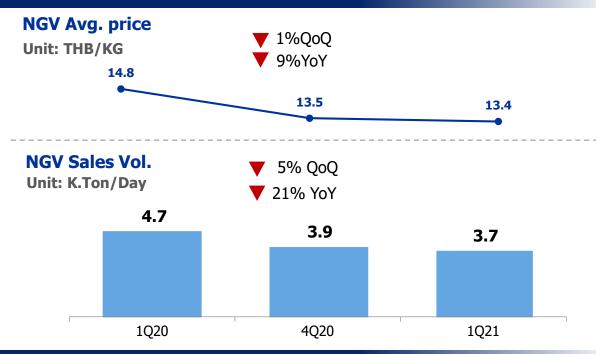
### **NG Price VS FO & Customer Breakdown**



#### NG Vol.



### **NGV Price & Sales Volume**



# **Key Highlights**

#### QoQ

+ Increased NG sales volume from unplanned shutdown of domestic coal power plant while electricity consumption has not recovered from COVID-19 impact

#### YoY

- + Lower pool gas cost benefit to overall gas business
- + Lower NGV's subsidy from decreasing sales volume and no more capped on the selling price of public sector

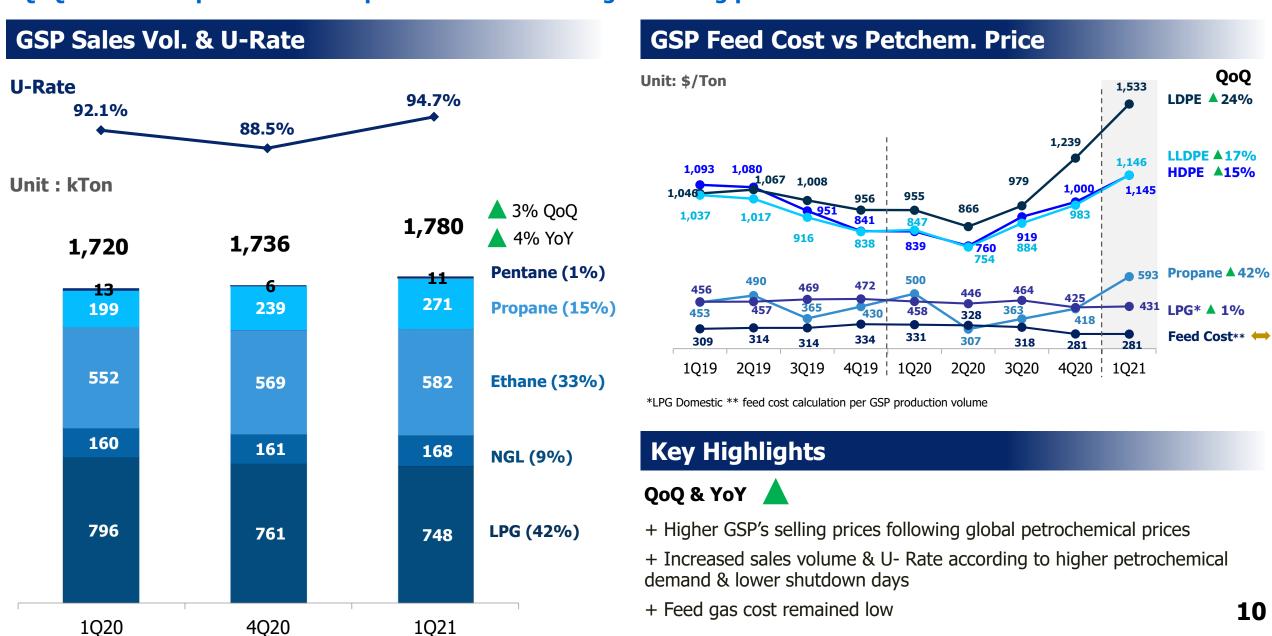
#### **Gas Business Performance**



QoQ

**10** 

QoQ & YoY: Outperformed GSP performance due to higher selling prices & volume

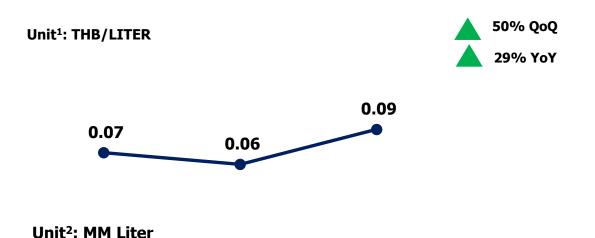


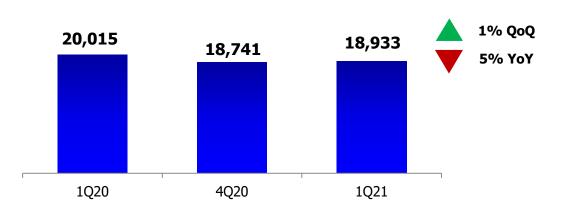
# **Trading Business:**

**QoQ: Robust performance owing to higher gross margin and volume** 

YoY: Performance improved from better domestic condensate margin despite reduced volume

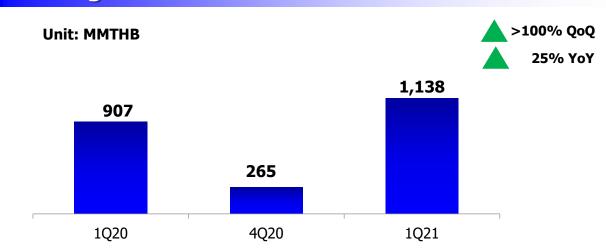
# Gross Margin<sup>1/</sup> Sales Volume<sup>2</sup>





<sup>1</sup> PTT Trading BU + trading subsidiaries: FX Adjusted + gain/loss on derivatives + JTA

## **Trading** – **EBITDA**<sup>3</sup>



<sup>3</sup> PTT Trading BU + trading subsidiaries: FX Adjusted + gain/loss on derivatives

# **Key Highlights**

Expanding on LNG business by increasing our shipments across the world (6 shipments; 3,441 Kbbl in 1Q2021)



- + Higher domestic condensate margin from lower discount rate
- + Higher joint trade agreement sharing
- + Higher sales vol. from LNG & LPG (out-out) and petchem products



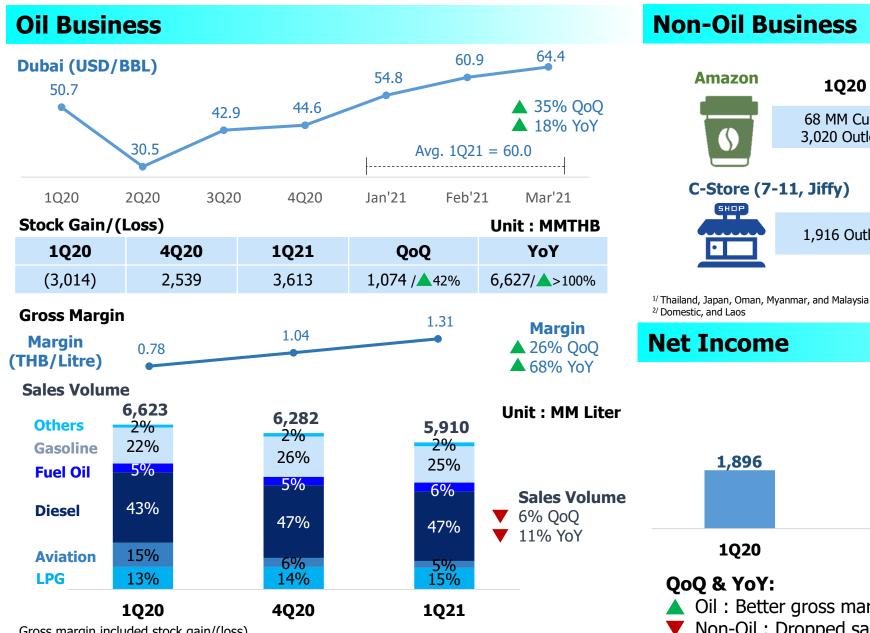
- + Higher domestic condensate margin
- Lower Sales vol. (out-out) from Covid-19 impact

<sup>&</sup>lt;sup>2</sup> PTT Trading BU + trading subsidiaries + JTA

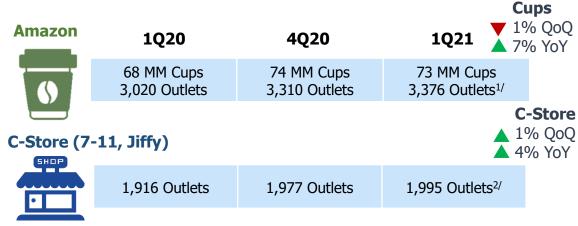
# Oil Business : OR Group

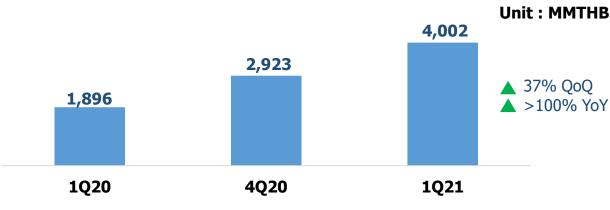


QoQ & YoY: Improved performance from higher gross margin while volume pressured from COVID-19 new wave



# **Non-Oil Business**





Oil: Better gross margin

Non-Oil: Dropped sales impacted from Covid-19 pandemic

## **P&R Businesses**

1Q20

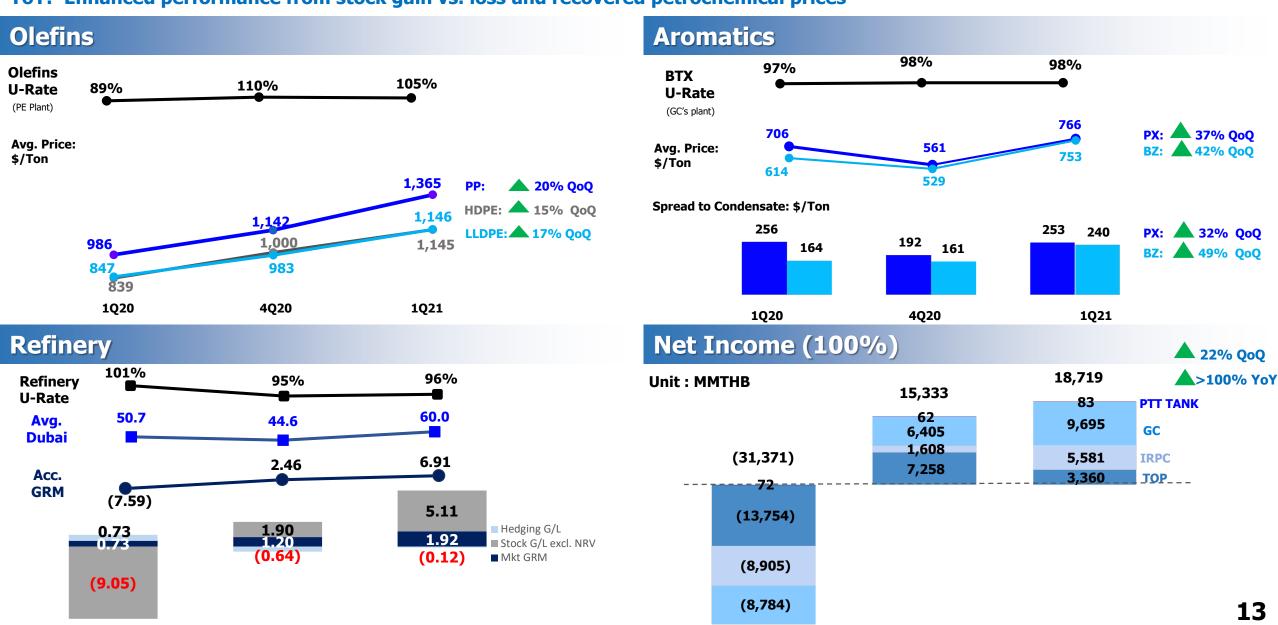
**b**ptt

QoQ: NI improved from oil demand recovery and petrochemical prices hiked

4Q20

YoY: Enhanced performance from stock gain vs. loss and recovered petrochemical prices

1Q21



4Q20

1Q20

1Q21

## **Other Businesses: Power - GPSC**

1Q20

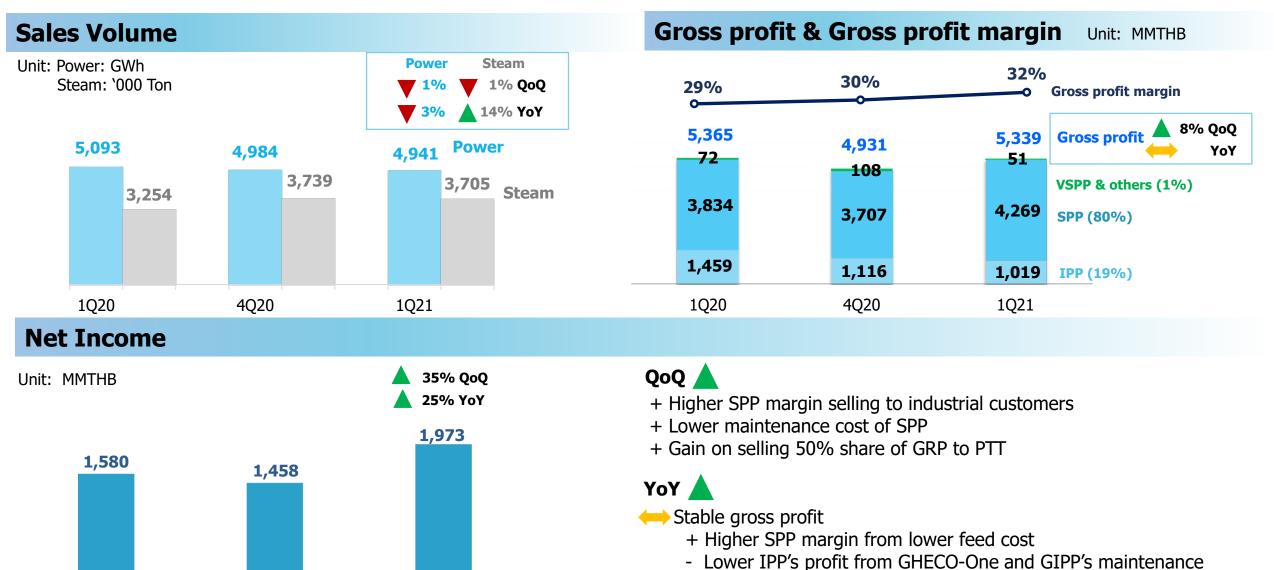
4Q20



QoQ: NI increased due to higher SPP margin from industrial customers and lower maintenance cost

YoY: More contribution from XPCL and dividend from RPCL while gross profit remained stable

1Q21



+ Higher share of profit of XPCL and dividend received from RPCL

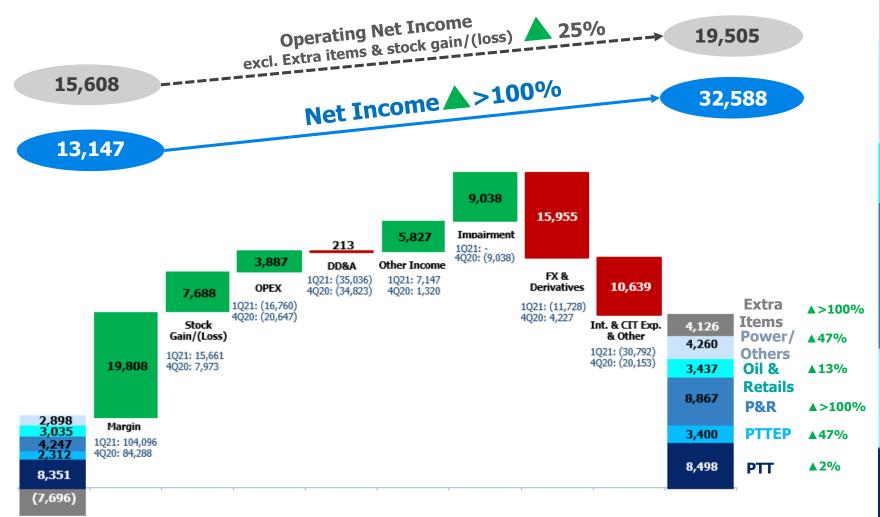
+ Gain on selling 50% share of GRP to PTT

# **1Q21** vs **4Q20** PTT Consolidated Performance (QoQ):

## **Enhanced performance in all PTT Group Businesses**

#### **MMTHB**

**4Q20** 





#### Extra Items\*

**4Q20 :** Coal mining: asset impairment loss of 6,800 MB EP's impairment loss of 689 MB; mainly Yetagun

**1Q21 :** EP: Gain on bargain purchase of Oman Block 61 7,033 MB, offset write-off assets in Brazil 2,909 MB (\*PTT's portion net tax amount)

#### ▲ Power/ Others

- + Power: Higher SPP margin & Lower maintenance cost
- + PTT LNG: Stable revenue & higher gain on derivatives
- + PTTT: Improved margin and sales volume from LPG/LNG and petrochemical products

#### Oil & Retail

- + Improved Gross margin
- Lower sales volume both oil and non-oil businesses

#### Petrochemical & Refining

#### Refinery

- + Higher Stock gain in 1Q21
- + Higher Mkt GRM despite higher crude premium

#### Petrochemical

- + Olefins: Improved product prices from demand recovery
- + Aromatics: Increase in BZ & PX spreads

#### ▲ PTTEP

- + Higher ASP from liquid prices increased
- + Higher Sales vol. from Bongkot and Oman Block 61
- + Lower unit cost

#### PTT

#### ▲ Gas

**1Q21** 

- + **GSP**: Higher avg. selling prices & volume
- + **S&M**: Higher sales vol. from power sector & industrial customers' selling price linked to rising FO price

#### Trading

+ Strong margin from domestic condensate

# **Financial Position**



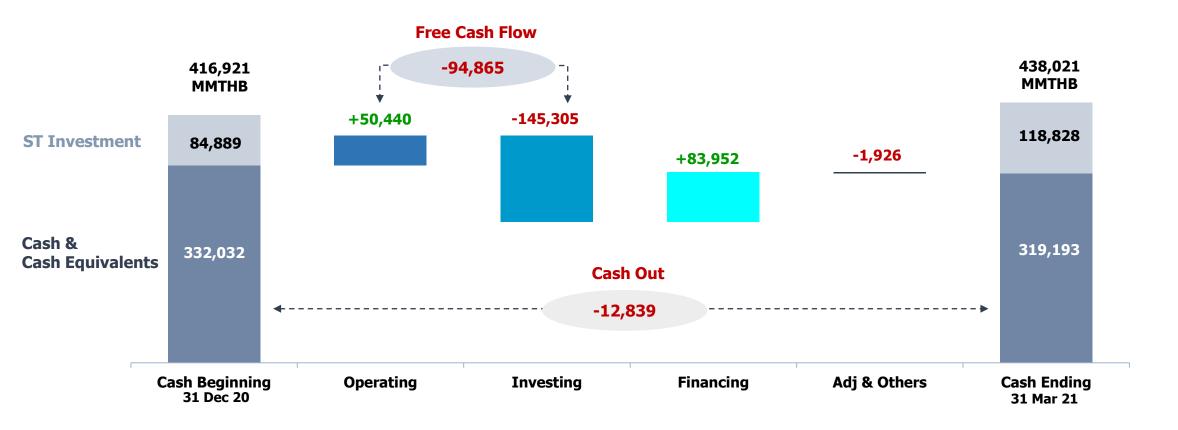
#### **Strong Balance Sheets maintained credit ratings**

#### **Consolidated Balance Sheets Key Financial Ratios MMTHB** 8% 2,746,715 1.68 2,544,183 1.39 **AP & Other Net Debt/EBITDA ≤ 2.0** 438,021 493,055 Cash & Liabilities 416,921 462,835 **ST Invest** 0.29 0.29 363,592 **AR & Other Net Debt/Equity ≤ 1.0 Interest** 304,010 Current **Bearing Debt** 850,502 **Assets** (IBD) 795,503 2020 **1Q21** 566,036 **Others** 530,535 Noncurrent **Assets PTT Ratings at Sovereign Level Total Equity** S&P Global **Fitch**Ratings Moody's 1,379,066 1,403,158 **PPE** 1,292,717 1,285,845 Ratings **Foreign Currency** BBB+ BBB+ Baa1 **Local Currency** Baa1 BBB+ BBB+ 31 Mar 21 31 Dec 20

- + Increase in Account Receivables and Inventories from the higher product prices
- + Higher PPE from PTTEP's business acquisition of Oman Block 61 and TOP's additional construction in progress of CFP
- + Higher Interest Bearing Debt (IBD) from increase in long-term borrowing mainly from GC
- + Increase in Equity due to OR's capital increase and higher net income

# **PTT Consolidated Cash Flows**





Operating	50,440
Non-Cash Adjustment	66,826
Net Income	32,588
Changes in assets & liabilities	(46,131)
Income Tax	(2,843)

Investing	(145,305)
Investment (Sub. &Affiliates)	(72,655)
CAPEX	(37,040)
Current investment	(31,847)
Others	(4,653)
Dividend/Interest Received	890

Financing	83,952
Ordinary share issuance of subsidiaries	53,665
Received from loans/Bonds	44,494
Loan Repayment	(7,410)
Finance cost paid	(6,784)
Derivatives	(13)



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#### **Global Economic Outlook:**



#### **Global Economy on Firmer Footing, but with Divergent Recoveries**

#### IMF Forecast - 2021 GDP Growth



<sup>\*</sup> India's mismanagement of COVID-19 crisis leading to a surge in new infections of more than 300,000 daily cases since late Apr, with analysts expecting ensuing local lockdowns could shave off 1-3 percentage points of GDP growth



- + **Additional fiscal support** in a few large economies (particularly, the Biden administration's \$1.9 trillion rescue package approved in Mar)
- + **Anticipated vaccine-powered recovery in 2H2021**, as hundreds of millions of people are being vaccinated in many countries
- + Economies continuing to adapt to pandemic life and new ways of working despite reduced mobility



- The virus yet to be defeated, with virus mutations and accelerating cases in many countries forcing occasional and localized lockdowns
- Divergences in the speed of recovery both across and within countries, as economies with slower vaccine rollout, more limited policy support, and more reliance on tourism do less well

#### **Thailand Economic Outlook:**



#### **Gradual Recovery amid Virus Resurgence and Slow Vaccine Rollout**



<sup>\*</sup> IMF forecast not yet taking into account 3rd COVID-19 wave in Thailand



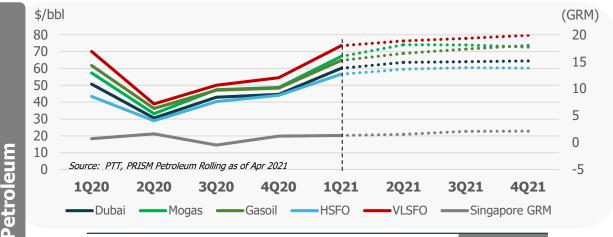
- Improving global growth prospects to help support merchandise exports
- + **Vaccine rollouts**, though slower than elsewhere, to allow for a firmer recovery in 2H2021, with the government pledging 100 million vaccinations in 2021
- + Additional COVID-19 relief measures, and fiscal and monetary stimulus



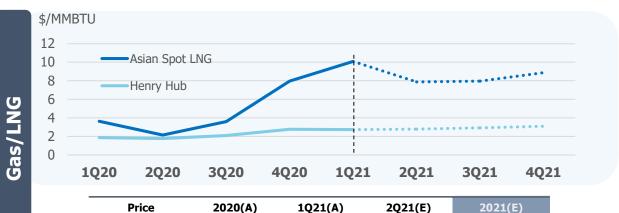
- Virus resurgence and reintroduction of some social distancing posing near-term drag
- Subdued cross-border tourism until the pandemic is brought under control everywhere
- Scarring from COVID-19, i.e. firm closures, unemployed workers, and changed behavior

#### **2021 Petroleum and Gas Outlook**





Price	2020(A)	1Q21(A)	2Q21 (E)	2021(E)
Dubai	42.2	60.0	61-66	60-65
Mogas	46.6	67.1	71-76	67-77
Gasoil	48.4	64.8	66-71	65-75
HSFO (3.5%S)	39.2	56.6	57-62	54-64
VLSFO (0.5%S)	53.4	73.5	68-73	66-76
Singapore GRM	0.4	1.8	1.8-2.0	2.0-2.5



10.9

2.7

Asian Spot LNG

Henry Hub (HH)

4.3

2.1

7.6 - 8.5

2.6 - 2.9

8.2 - 9.2

2.5 - 3.1

#### A Dubai

- + Global economy and oil demand recover after vaccine rollout
- + OPEC+ & Saudi Arabia manage market balance but will ease crude oil output cut
- + Geopolitical risks; Unrest in oil producing countries i.e. Libya, U.S.'s sanction on Iran
- COVID-19 resurgence in India, Brazil, Japan, and several other countries

#### ▲ Mogas

- + Increasing demand following easing lockdown restrictions in major regions
- + Singapore light distillate inventories back to normal level
- + Healthy summer driving demand in the US (June-July) to boost gasoline price

#### ▲ Gasoil

- + **Demand is expected to recover** following global economic recoveries in 2H20
- **Higher supply** as refineries shifting Jet/Kerosene yield to produce more Gasoil
- Singapore middle distillate inventories remained at high level

#### ▲ Fuel Oil

- + **HSFO: Strong demand** supported by the upcoming summer power demand & **Lower supply** amid reduced term lifting of medium-heavy sour crude from OPEC+
- + VLSFO: Healthy bunker demand following the global trade recovery

#### ▲ Singapore GRM

+ Improved crack margins from the recovery of gasoline demand

#### ▲ Gas/LNG

#### **Asian Spot LNG:**

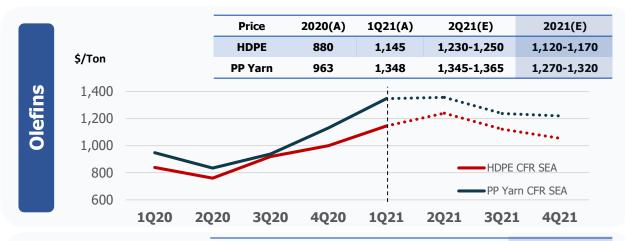
- + Strong European price from cold weather support Asian spot price
- Asian buyers have already been stocking ahead of time

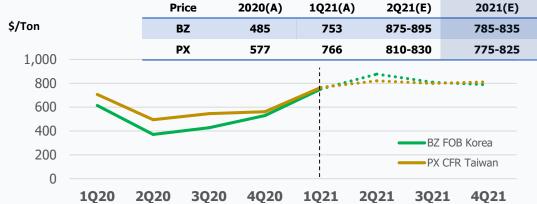
#### **Henry Hub:**

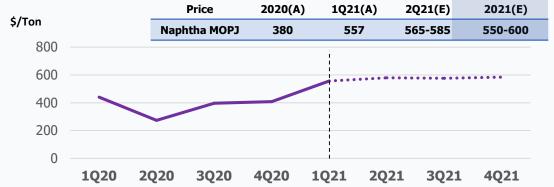
+ Higher price due to continued growth in LNG exports

### **2021 Petrochemical Outlook**









#### Olefins

- + Remaining tight PE/PP supply in the short term after the US plant outages from Polar Vortex
- + Delayed startup at PRefChem to 2H21
- **Slowdown demand** amid Ramadan period, Chinese Labour holidays, and Golden week in Japan together with unexpected surging Covid-19 pandemic cases and lockdowns in many regions
- Incoming additional Asian capacities from Northeast Asia and Southeast Asia to pressure the olefins markets from 2Q21 onwards

#### <u>Aromatics</u>

- + PX/BZ markets expected to be more balance according to the economic recovery and the improved demand from additional downstream PTA ramp-up production in 1H21 and SM capacities startup in 2H21
- + Low Chinese BZ inventories to bolster the Asian demand growth
- Capped PX price gains from persistent squeezed PTA and end-products margins
- Additional PX/BZ capacities from China's Zhejiang PC and Saudi Aramco expected to startup in 2H21

#### ▲ Naphtha

- + Additional demand from new cracker startup, particularly in Northeast Asia, to bolster demand
- Eased supply as refinery runs will be higher regarding better COVID-19 situation

Aromatics

# PTT Group 2021 Guidance



## **Upcoming project**

**202021** 

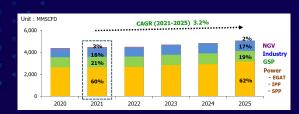


# **Performance Recovery**

# Gas Business **A ptt**



- NG Demand **Increase ~1% vs 2020**
- Gas Volume Growth: CAGR 3.2 % during 2021 -2025



- Improve GSP U-Rate GSP's U-Rate = 92-94% in 2021
- Flat Pooled gas cost

# **PTT Group**



: + Crude oil price recovery

+ Vol. rise ~14%

+ Unit Cost drop ~5%

: + Oil Stations +192 stations

+ Café Amazon + 552 outlets

: + Refinery U-Rate ~97–99%

+ SG GRM → \$2.0 - 2.5 /bbl

+ Petrochemical spread increase

Power: + Industrial demand increase ~4%



RA#6: Ratchaburi - Wangnoi





MTP Retrofit: 750 KTA 6 CTC COD: May 2021



Rayong Waste to Energy | PTA & PET Capacity Enhancement

GPSC COD: 2Q2021



PTA: +470 KTA, COD: Apr 2021

PET: +53 KTA, COD: Jun 2021



30 MWh Semi-Solid ESU GPSC COD: 202021

2H2021

#### 5th Pipeline **bptt**

Phase I





In the process of sourcing contractor To COD in Dec 2022

COD:102022

Phase III

**High-quality Circular Plastic Resin Plant** : 45 KTA **COD: 402021** 



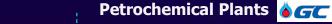
COD:3Q2021

# Maintenance Schedule in 2021

Gas Separation Plants



ESP TD 60%: 15 days





**2H21**: Planned Major TA: Ethane Crackers

• Oleflex : ~ 1 month

OLE3 :  $\sim 1$  month

HDPE2: ~1 month





# Thank you



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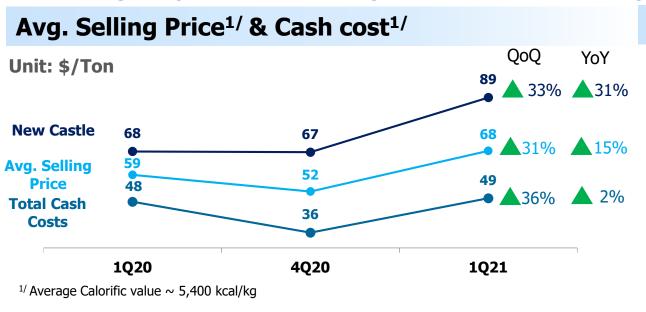
The information contained in this presentation is subject to change without notice and PTT does not undertake any duty to update the forward-looking statements, and the estimates and assumptions associated with them, except to the extent required by applicable laws and regulations.

# **Other Business: Coal business (SAR)**



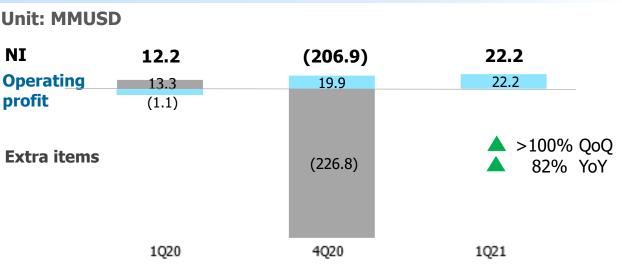
QoQ: NI increased from higher referenced New Castle price and no impairment

**YoY: Strengthen performance from higher referenced New Castle price** 



#### **Sales Volume kTon** ▼ 14% QoQ **7** 24% YoY 1,921 1,699 136 1,468 161 Sebuku 1,785 1,538 **Jembayan** 1,468 1Q20 4Q20 1Q21

# Net Income (100%)



# **Key Highlights**

#### QoQ & YoY

- + higher referenced New Castle price and no impairment
- Lower sales volume caused by warm weather during late 1Q2021 and cease operating of the Sebuku coal mine

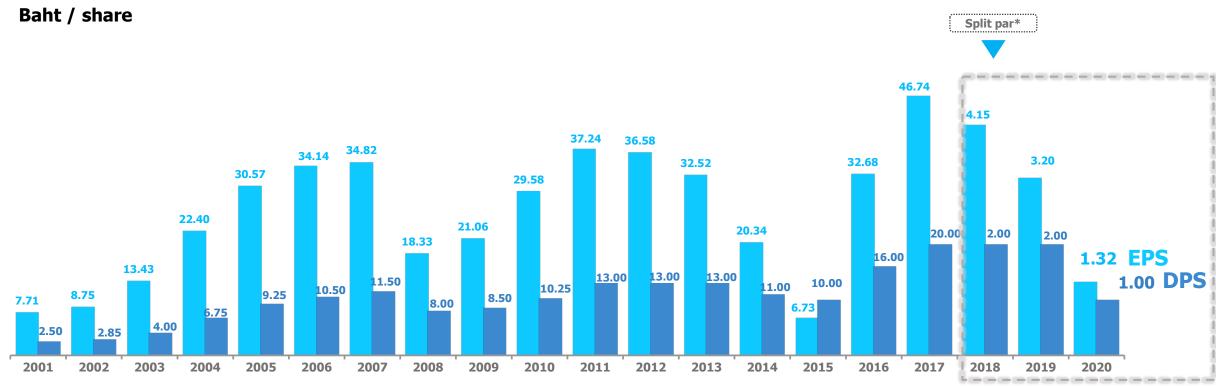
# **Dividend Policy & Historical Payments**







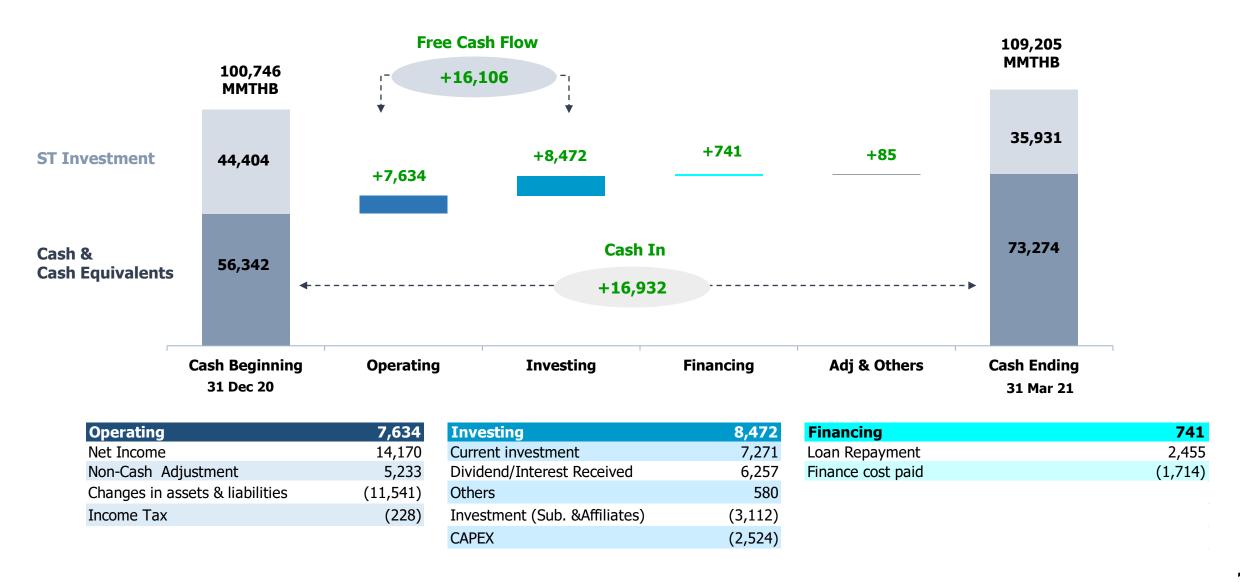
25% PTT's min. payout ratio Policy



<sup>\*</sup> Spilt par value from 10 to 1 Baht/share since 24 April 2018

# **PTT Only Cash Flows**





# PTT Group Performance: 1Q2021 (QoQ & YoY)



Unit : MMTHI			Performance 100%			% PTT holding	Equity Method % PTT					
OIIIL: MMI ND		<u>1Q20</u>	<u>4Q20</u>	<u>1021</u>	<u>QoQ</u>	<u>YoY</u>		<u>1020</u>	<u>4020</u>	<u>1021</u>	<u>QoQ</u>	<u>YoY</u>
PTT Net ope	erating Income	1,716	8,351	8,498	2%	>100%		1,716	8,351	8,498	2%	>100%
<u>E&amp;P</u>	- РТТЕР	8,613	2,527	11,534	>100%	34%	63.79%	5,596	1,623	7,524	>100%	34%
<u>Petrochemi</u>	<u>cal</u>	(8,712)	6,467	9,778	51%	>100%		(4,058)	2,885	4,675	62%	>100%
	- GC	(8,784)	6,405	9,695	51%	>100%	45.41%	(4,131)	2,824	4,592	63%	>100%
	- Other	72	62	83	34%	15%		73	61	83	36%	14%
<u>Refining</u>		(22,659)	8,866	8,941	1%	>100%		(10,623)	1,187	4,192	>100%	>100%
	- TOP	(13,754)	7,258	3,360	-54%	>100%	45.03%	(6,363)	455	1,615	>100%	>100%
	- IRPC	(8,905)	1,608	5,581	>100%	>100%	45.05%	(4,260)	732	2,577	>100%	>100%
Others Busin	<u>ness</u>	7,672	579	24,525	>100%	>100%		6,217	(916)	7,399	>100%	19%
<u>Inter</u>	- PTTER/PTTGM	106	(5,799)	531	>100%	>100%	100%	322	(6,010)	493	>100%	53%
<u>Gas</u>	- PTTLNG/PTTNGD/PTTGL/TTM(T)/TTM(M)	2,353	1,037	2,255	>100%	-4%		2,386	1,157	2,029	75%	-15%
<u>Utilities</u>	- GPSC/TP/DCAP/PTTME/PTTES/PTTDIGITAL/ENCO	2,234	2,104	17,037	>100%	>100%		564	587	739	26%	31%
Oil & Oth.	- PTTT/OR/Others <sup>1/</sup>	2,979	3,237	4,702	45%	58%		2,945	3,350	4,138	24%	41%
Shared of N	et Income from Affiliates	(15,086)	18,439	54,778	>100%	>100%		(2,868)	4,779	23,790	>100%	>100%
Tax adjustm	nent for gain on disposal of investment and asset	(402)	17	300	>100%	>100%		(402)	17	300	>100%	>100%
PTT Conso.	Net Income	(13,772)	26,807	63,576	>100%	>100%		(1,554)	13,147	32,588	>100%	>100%

1/Including PTTGE,BSA, PTT TCC and RTC

# **PTT Group Accounting Structure**

**Data as of 31 Mar 2021** 

#### **E&P and Gas Business Group**

**Subsidiaries** Consolidate PTT Exploration & Production Plc. PTTEP 65.29%\*\* PTT Natural Gas Distribution Co., Ltd. **PTTNGD** 58.00% PTT LNG Co., Ltd. **PTTLNG** 100.00% PTT Global LNG Co., Ltd **PTTGL** 50.00%

#### Joint Ventures

Subsidiaries

Baania (Thailand) Company Ltd.

**HG Robotics Plc.** 

Sunfolding, Inc.

Innospace (Thailand)

Equity 50.00% Trans Thai-Malaysia (Thailand) Co., Ltd. TTM (T) 50.00% Trans Thai-Malaysia (Malaysia) Sdn. Bhd. TTM (M) Map Ta Phut Air Products Company Limited MAP 49.00%

#### **International Trading Business Group**

**Subsidiaries** Consolidate PTT International Trading Pte. **PTTT** 100.00% **PTT International Trading London Ltd** PTTT LDN 100.00% **PTT International Trading** USA Inc. **PTTT USA** 100.00%

#### **Oil Business Group**

**Subsidiaries Consolidate** PTT Oil & Retail Business Co., Ltd. OR 75%

Consolidate

2.89%

9.49%

5.24%

15.75%

#### **Petrochemicals & Refining Business Group**

**Petrochemical Subsidiaries Consolidate** 48.42%\*\* PTT Global Chemical Plc.\* GC PTT Tank Terminal Co., Ltd. **PTTTANK** 100.00% **Refining Subsidiaries Consolidate** Thai Oil Plc.\* TOP 48.03%\*\* IRPC Plc.\* 48.05%\*\*

IRPC

#### **Technology and Engineering Business Group**

Subsidiaries		Consolidate
Global Power Synergy Co., Ltd* Thai Oil Power Co., Ltd.*	GPSC TP***	31.72% 26.00%
PTT Digital Solutions Co., Ltd.*	PTT DIGITAL	20.00%
PTT Energy Solutions Co., Ltd.*	PTTES	40.00%
Energy Complex Co., Ltd.	EnCo	50.00%
Joint Ventures		Equity
District Cooling System and Power Plant	DCAP	35.00%
Others		Cost

# **International Investment Business Group**

Subsidiaries		Consolidate
PTT Energy Resources Co., Ltd.	PTTER	100.00%
PTT Green Energy Pte. Ltd	PTTGE	100.00%
PTT Global Management Co., Ltd.	PTTGM	100.00%

#### **Others**

Subsidiaries		Consolidate
Business Service Alliance Co., Ltd.*	BSA	25.00%
PTT Regional Treasury Center Pte. Ltd.	PTTRTC	100.00%
PTT Treasury Center Co. Ltd	PTT TCC	100.00%
Joint Ventures		Equity
Suez Environmental Services Co.,Ltd.	SES	40.00%
Others		Cost
Sarn Palung Social Enterprise Company Ltd.	SPSE	20.00%
Dhipaya Insurance Plc.	TIP	13.33%

Remark: \* Subsidiaries that PTT holds less than 50% but being consolidated because PTT has the power to control the financial and operating policies.

\*\*Holding portion of PTT Group (direct & indirect)

\*\*\*Entire business transfer to TOP on 1 Feb. 2021

Baania

**HG Robotics** 

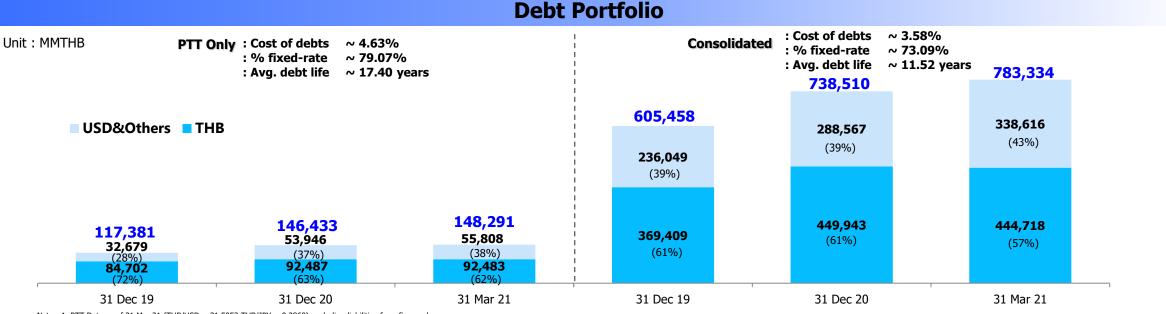
**Innospace** 

Sunfloding

# **Debt Profile : Control Cost & Manage Risk**



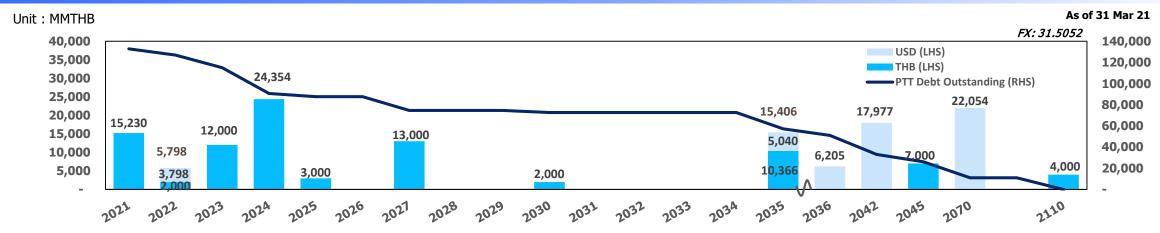
Managed debt according to financial risk and policy



Note: 1. PTT Data as of 31 Mar 21 (THB/USD = 31.5052 THB/JPY = 0.2869) excluding liabilities from finance leases.

- 2. Debt Outstanding represents amount and portion before derivative swaps, and reconciled with accounting.
- 3. Cost of debts, % fixed rate, and avg. debt life took into account the derivative transactions, including withholding tax (update as of 31 Mar 21).

#### **Debt Outstanding and Repayment Profile**



Note: 1. Debt Outstanding for Repayment Profile represents financial data and portion after derivative swaps

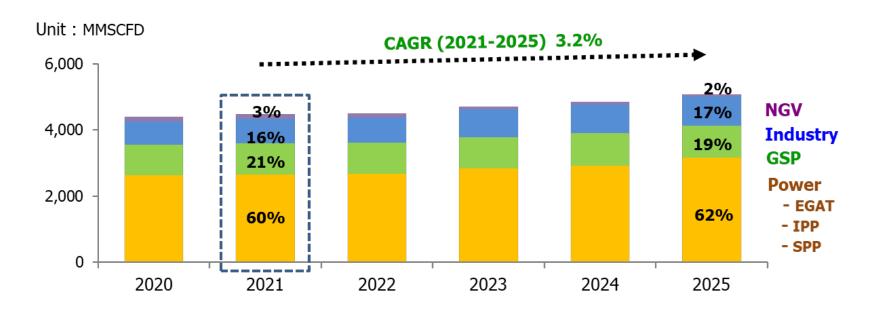
2. Bond repayment amounting 3,798 MB in 2022 is THB swaps to USD and amounting 4,366 MB in 2035 is USD swaps to THB

# **Gas Business Roadmap**



## **Short term Gas Demand growth be maintained**

# Thailand Gas Demand Outlook (Short Term — 5 year plan)





Bongkot Erawan 700 800

Major Project : COD & Capacity

5th pipeline RA#6 Pipeline

LNG Terminal 2

GSP#7\*

BPK-SB\*\*
pipeline

4,702 KM +7.5 MTA

460 mmscfd

4,776 KM

<sup>\*</sup>Replace GSP#1

# **Gas Business Generates Stable Returns**



#### **Overview**

- Sole owner and operator of entire gas transmission pipelines in Thailand (~ 4,000 km), a regulated business
  - IRROE ranges between
     12.5% 18% for transmission
     pipeline investment
- Supply & marketing of natural gas provides fixed margin with long-term contracts of 25-30 years
- 6 Gas Separation Plants; Total production 6.7 MTA; are on petrochemical market price-linked profit sharing basis

#### **Gas transmission pipeline capacity**

